



Centre for Addiction and Mental Health
Centre de toxicomanie et de santé mentale



JOHNS HOPKINS
BLOOMBERG
SCHOOL of PUBLIC HEALTH



Reducing Alcohol-Related Harms and Costs in Quebec: A Provincial Summary Report

Introduction

\$OFRKRO LV FRQVXPHG LQ PDQ\ FXOWXUHV DQG VRFLHWLH
H[FHSWLRQ \$OFRFKRDOVHG \LWK DSSUR[LPDWHO\ GLIIHUHQ
SUREOHGV DQG LV RQH RI @HKDHWOXHDQGQJLMDFEWLROWW\RLQ 1RU
HW DO :+2 5HVHDUFK VKRZV WKDW WKHUH PD\ E
ZKHQ DOFRKRO LV FRQV&RHUGDRWHQWRDOHYHOV +RZHYZHU DO
FRQVXP SWLRQ FDXVHV PR\$UHH\$URQEVH P.¥2WKDQ LWKHUH LV D
HYLGHQFH EDVH WKDW LG HLOQWLHWHQWYRQDOWHKIDMF \\$ULHMHQ

GLPHQVLRQV GLVFXVVH GWEKHRO/RZL GRHMQKWHQ DLSUOLEW KH DOWK
2UJDQL]DWLRQ :+2 DQQ & HMQKWHU & DRQD 6XDVWDQFH \$EXVH
1DWLRQDO \$OFRKRO 6WUDWHJ\ && 6\$

\$ VFRULQJ UXEULF ZDV VHW WR HVWLDPWH WKH OHYHO RI
VFRULQJ UXEULF ZDV SHHW HUHQDWZRQ BEQLWQ BRHSIRILOQV 7KH
VFRULQJ UXEULF FRQVLVWVG RPHQZHRSKWRQWZKLFSKR DIUH HDFK F
VHYHUDO VFDOHG LQGLFDWRSWRYLDQFXHUZDV)VERWHGIDFJDLQV
PHDVXUHV ,Q RUDGWHUWWKRH FSDURFYXLOQFLDO VFRUHV IRU HDFK S
LQGLFDWRU VFRUHV ZHUV ZWDEERQDVRHWR RERQHDFLRQQG UMR
JOREDO VFRUHV IRU HDFK SURYLIQFGHLFDHFQVRVQDVOVKH UDZ V
SROLF\ GLPHQVLRQ ZHUV ZHISIOJOKWRHWR IDHQ & FVRXPHPVH Q UH H[SUHV
SHUFHQWKDHJHLGRHDW VFRUHV

'DWD IRU WKLV SURMHFWLZFDWD & RVORXHWFWMG 5HUSRUPHRVHQWDWL
UHOHYDQW PLQLVWULHVQSIURRJPLDGWHLGRQWZIKHPQVQMLFQHJVVDU\\DQG
ILQDO GDWD VHW)LQDO&VWRKQIOVRFZBREQLQDGS&CRIWVWVWVWLQJ
EOLQGHG GDWD WKH ILQDHOQWFORUWHDEZKQDHWHQGDHOSCHQGLJKWH
PHPEHUV LQ RUGHU WR SURGXFH WKH ILQDO SURYLQFLDO U

The Situation in Quebec

Context

Alcohol consumption and related-harms

,Q 4XHEHF UHFHQW WUHQGV VKRZ WKDW DOFRKRO FRQVXP
DOFRKRO FRQVXP SWLRQ WKHSBQFQDQFRDKRO FRQVXP SWLR
4XHEHF LQFUHDWHRG IURPWLUVHVRHISIX)UJXDUOHFRWKRWQDV & DQDG
D 7KLV UHSUHVHQWV DILQLQG&RIRIDRQ&RRQVXP SWLRQ LQ 4
SXWV 4XHEHF DERYDHYW&BIJQDWLVRQDMDKSHVDRB WALKH QDWLRQ
DYHUDJH DOFRKRO FRQVXP SWLBQ QWFLQHVKHGDHWGDSLWDW
DOFRKRO FRQVXP SWLRQ LQ 4XHEHF ZDVOODRYZHULDJHRPSBRZHHGH
LQ WKH VHFRQG SDUW RI SWKUHFQDMDKSHRQ FRQVXP SWLRQ LQ
EHJDQ WR VXUSDVHVWJHHQDWILVRQ QUDUDYDG/XHLLWRODUKH ULVH L
FRQVXP SWLRQ RI ZLQH LQ 4XHEHF VHH)LJXUH 6WDWLV

6LPLODUO\ EHWZHHQWKH DQG YDOHQFLQH RIRURQRWIR GULQNV
VLQJOH RFFDVLVRQ DW OHHDDWMGRQPIRQJPRWQDOKOLQGXJOWV DJH
ROGHU DQG DFURVWVWEDRWLWVWHLQVG&DQDGD

)XUWKHUPRUH DFFRUGLQJ &ARRP RWXQHLW\ +&HDDQDAGKL DQUYH\±0H
WKH OLIHWLPKRIODWEXRH DQJFBHSQQLGFHDQFWHOZDQVZIHWQILQ 4XHE
WKDQ LQ &DQD6WDWLWLFV &DQZDGYDHU WEUHQG DQDO

XVLQJ WKH WZR VXUYH\ V IURP D Q G LV QRW SRVVLE
LWHPV 3HDUVRQ HW DO

\$OFRKRO DOVR SOD\V D VRQH 4XQH E\H E YW\QH EDULY\QLUW LHKR ZH
IDWDQO\ LQMXUHG LQ D URDG FUDVK LQ KDG D EORRG D
OHJDO OLPLW RI 6\\$4 D)LQDOO\ DFFRUGLQJ WR
KRVSLWDOLWDLWRQV ZHUOH LDQW\W\H\EEH\W D\ O H W\RH\O FHRW\ RD O

Figure 1: Per capita alcohol consumption in litres of pure alcohol, per person age 15 years and older, Quebec and Canada, 1990 to 2012

6WDWLWLFV &DQDGD D

Recent Developments in Alcohol Policy in Quebec

7KH IROORZLQJ LV D VXP\GDUYH\IR\SR\H\QVRV W\HD OFRKRO SRO

x 'ULQNLQJ DQG 'ULYLQJ \$UHQRXQDWLRQV ZKLFK UHTXLUGH
KDYH D %\$& RI 3] HUR\WQRROWHBRQQFHWR DGSLQHUV ZLW
SHUPLW RU SUREDKWLRQHDUM IDKWHQWHR WR DOO GULYHU

D O F R K R O F R Q W H Q W S G E H H L R V X U F G U L I H H H D W P P R Q W F L F Q D V R M B R S J U L H F H V D U
D F F R U G L Q J W R D O F R K R O V W U H Q J W K R I E H H U) X U W K H U P R U
L Q G H [H G W R L Q I O D W L R Q D Q Q X D O O \

FRUQHU VWRUVHV DQG DUORFRHKLQV WIRUXHOVD WIRKUH DJHQF\ WKH
DOFRROV GHV FRXUVHV H\$VRQHWLNRQHG 5\$Q&GHLULWKHOLQLVW
6DIHW\ 3RVLWLRQLQJ WKHQGHJUXQDQWLRPQQRUVDWURFKDQO KKHOS
WKH KHDOWK ULVNV DVVRFLDWHG ZLWK DOFRKRO FRQVXPS
DURXQG WKH UHJXODWDQRIQ RXUDVIRURRUDHUHWKH 6\$4 KHOSV
(GXFT\$OFRRO D QRW IRU SFUDRWHVQ RWURJBIQIX]FDDWLLRQQQ QMKGHSXEOL
DOFRKRO XVH eGXFTDOFRRO LQIRUPV WKH SXEOLFRQVGL f

DQG ZDV UDQNHG KHLJK & RRYXLQ FRH VW WLHG ZLWK 3ULQFH (GZ
GLPHQVLRQ RI DSYKD\ DDELOLW\

Promising practices: 5HJXODWLRQV LQ 4XHEHF SURYLGH RSSRUWXO
UHJDUGV WR WKH SODFHDPQQRISRHPSLVHPRXWOHWV (DFK
DSSOLFDWLRQ LV DQQRXQF HGPQLQDQ QBSRSVDSHQ D\$ OFRWRO
GD\V RI WKH QHZ\W\ D& QUDQXERXQFF LQ \WFIDHW DRQHQRI HDYSHSU
WKH 5\$&- ZKR PDNHV WKH ILQDO GHFLVLRQ DV WR ZKHVKH
7KH KRXUV RI RSHUDWLRQ RI DOO DOFRKRO RXWOHWV DUH
SODFHG XSRQ HDFK SHUPLWFR7KWLVRDOO QRORW MRUHZ/KRIPAK DOFR
LV PDGH DYDLODEOH WR WKH SXEOLF

Areas for improvement: 7KHUH DUH QR UHJKEHDHWWRQW LOOL\ LW WKH G
RQ RU RII SUHPLVH DOFRKRDV RXQHQHMLW\ TRKHD RI RSKUR O RXW
LV WKH VHFRQG KLJKHVW DPLRQKI DSDUW\KLHP DSWR\QF\RV SUH
SHU FDSLWD DJHV KHD BQ ISQ\ PRQ\HRUX WOHW GHQVLW
KLJK UHODWLYH WR WKH RQKSHUH BUVRYLQFWHQHZLW\SHU
\HDUV DQG ROGHU

0RUHRYHU WKURXJ\ DQFRQDOOR\ ROLWD LV SRVVLEOH WR EX
GD\ KRXUV SHU GD\ GDRXUV\ ZH\ H\ D\ H\ KHDHP I\QWLO
SP IRU RII SUWALD\GR X\W\HO GDDPRWKRHQQSHUWPLVH RXW
\$OVR H[WHQGLQJ WKH KRXUV RI RSHUDWLRQ RI RQ SUHPLV
VSHFLDO HYHQWV RI PXQLFLSDO SURYLQFLDO QDWLRQDO
,Q EULHI WKH KLJK GHQVLGWWRH UHVRQD LIOR\ W\W\RH VRSHUDWLR
RXWOHWV LQ 4XHEHF PDNH DOFRKRO UHDGLO\ DYDLODEOH

Recommendations: 7KH GHQVLW\ RI DQRR\BOL\ M\W\H\VOLPLWH
WR WKH VLJH RI WKH SRSXODWLRQ 7KLV FRXOG EH GRQH Z
MXULVGLFWLRQV OXQLFLBQQLJ\Q\LUQ\IDV\FRXUE\W\W\OR EH X
WKH SODEO
MXUH[WHQGLQJ WKH KRXGO IP•0

U H I H U W R W K H 0 \$ ' ' & R Q I D Q F D L D O B Q G V I O U D W L V Y R H U S I D Y O L H H Z J L 6 R O
H W D O

7KH VHOHFWHG LQGLFDWRURV SRSUHVPIQDW XVUKHUV HV KVD SVHRII
GHDWKV DQG LQMXULHV FD XQJHG EU HGUVLQJNFLQJ RQQGRQQUQE H
JUDGXDWHG OLFHQVLQQUS VR JWDZPKILFUK RD KRSOMHW DDQJFH SROLF
GULYHUV XQGHDJH RHD QLVWK OHV VH MSKIDQ HQFHID UZKLFK LV
DFFRPSDQLHG E\ UHQJXQDHWLQR QR WKRPHMQHWB Q TXLUH ROLFHQVLQ
VXVSHQVLRQV DQG UHYRFDWLRQV DV ZHOO DV D PLQLPXP P
IRU GULYHUV ZLWKR\ %\\$&HR I D PDDQGRQWQ UJQLWLRQ LQWH
SURJUDP IRU IHG\UD\OLQ\SRD\UH\QGHUK\ HDWFV\DF\WWQ\G DZG\MLQLV
VDQFWLRQV DV ZHOO DV UPHGLDO SURJUDPV IRU UHSHDW

% DVHG RQ WKH GDWD FROGH F WQH Q XES SOR\$U'W& BQ W K H UHSF
KDG WKH ORZHVW VFRUH DPRQJS RWQHF'S GRP HQFH WR Q RZL WIK D
+RZHYHU FKDQJHV LQ UHJXODWLRQ DGRSWHG LQ LQ 4X
LPSOHPHQWDWLRQ RI WKH JHUR WROHUDQFH UXOH IRU GUL
FRQWULEXWH VLJQLILFDQWO\ WR DQ LPSURYHG VFRUH LQ V

Promising practices: /LNH PRVW RI WKH SURYLQFHV 4XHEHF KDV D
LJQLWLRQ LQWHUORFN SURJUDP DQG D UPHGLDO SURJUDP
LPSDLUHG GULYLQJ YLRODWLRQV 6LQFH -XQH GPLQLY
IRU GULYHUV ZLWK RDU %PSR&URIDQG RU PRUH ZLWK PRUH V
IRU UHSHDW RIIHQGHUV

Areas for improvement: 4 X H E H F K D V Q R W L D P Q S F O W M L P R H Q Q W H R G U V G U L Y H U V Z
% \$ & E H W Z H H Q D Q B D O O R Z W K Q I U S U R Y L Q F H V G R

Recommendations: , P S O H P H Q W D G P L Q L V W U D X F I K Y B V W D Q E Q H R Q L F H Q V V X V S H Q V L R Q R U W K H U H J L V W R J D Q U R Q H R J I V G Z H P W H K U D W % \$ & L Q H W W Z D Q G

5. Marketing and Advertising

7KH &DQDGLDQ 5DGLR WHOHWLRQRQ&RHPOTHVFRIPRQQ&5D& LV
ERG\ UHVSRRQVLEOH IRU WHLQW WQHJ XQDFWRK RQ VDQYHWKWL & RGH
\$GYHUWLVLQJ RI \$OFRKRIQFLXU%H QMUDHISVD FOLPDWH KDV FH
GUDPDWLFDOD\ VLQHFH&57 & TAKHQJWO DAWL BQM QZGHUGI QW LV WK
LQFXPEHQW XSRQ SURYLQ FQHDO PURHJXQDHVORIUYD QWR SURQWLLQ FL
IRU DOFRKRO DGYHUWLVEIQJRWQK DANKBRHD EBMALDLQHGG E\ WKH

4 XHEHF UD^{WK}QDNPHRGQJ WKH SURYLQFLDO VFRUHV UDQJHG IURP WR
SURYLQFLDO VFRUHV UDQJHG IURP WR

Promising practices: 4 X H E H F U H V W R Q L V F M Q V W W R K H D F O F R K R O D G Y H U W L V I
Z K L F K L V U H T X L U H G E \ W K \$ H G & R I G M L L R U Q % U R R I D \$ C O F F D R V K V R O L F % H Y
H [D P S O H D G Y H U W L V L Q J E B I Q Q R O W L Q P L S U O H F W K O D W R I D Q Q Q G L F R K R O I
T X D O L W L H V R U S U R S H U W L K M D V O K D K V Q X M W L L M D H W R V K H G D E V H I D W R R U
V W L P X O D W L Q J 7 K H U H J X @ D S M U L R R P Q R W D R Q U R R Y U L S G V L Q F J H L I F M H H V G U L Q
³ R S H Q E D U V ' D Q G ³ S R U R K L E G L H D I O G D Y K H I B U D F V G L F / F R R X Q W V D
D V K D S S \ K R X U D O V R N Q R Z Q V I D Q ³ E X W ' L D V U L H V V S R U Q K U D L W H G V
V S H F L D O V

Areas for improvement: , Q 4 X H E H F U H J X O U D H W M L R Q L V F Q R W Q K R H W T X D Q W L W \ S O D F H P H Q W R I D G Y H U W L V L Q J V 6 S R Q V R U V K L S R I V S R U W W H G L V S O D \ W K H Q D P H V R U O B F W X U R H U D V O B Q K R D O X W B Q X L V H G Z L W 7 K H U H L V Q R I R U P D O D Q G F O H D U V \ V W H P W R U H S R U W P D U N

6. Minimum legal drinking age

0 D Q \ V W X G L H V L W Q I G H L F P D \ Q H P W R D O W H J D S C O D \ W L Q Q L L Q P J S B R J H H W D Q W U F
U H G X F L Q J D O F R K R O F R \ Q X K P D S U W P L V R Q Q D \ Q R G Q J H S B R V S O H : D J H Q D
7 R R P H \ % D E R U H W D \ Q L S S H W W \ D R V 7 K H L Q G L F D W R U V
G L P H Q V L R Q D U H W

VHUYL FH FRGH IRU SK\VLFLDQV WR FR^{WK} Q& FWK 6%, GL P4XQ V EHF
ZLWK D VFRUH RI SURYLQFLDO VFRUHV UDQJHG IURP

Promising practices: 6FUHHQLQJ DQG EU\$HIDELWTHUYBQRQJRW WKH
SRSXODWLRQ DUH LQE~~TXGHDO~~ W~~Q~~ WKRJS~~D~~ LQ 4XHEHF 3URJ
VDQWp SXE~~Q~~ER~~X~~WDJLQJ WKH XVH RI WKH VH LQWHUYHQWLRC
SRSXODWLRQ EXW DOVRI WSRU~~BJ~~Q DQWN ZRUPR~~HGS~~V F~~B~~Q KHOS LQD
VFRSH DQG SRWHQWLDO HIEFDFDRK~~LG~~J 5D~~WF~~ WLWNL~~W~~QHGV YLG
QRW EH RWKHUZLVH EH UHDFKHG

Areas for improvement: 4XHEHF GRHV QRW KDYH DQ 6%, 5 IHH IRU VHS
VSHFLILFDOO\ IRU 6%, 5 DFWLYLWLHV

Recommendations: &UHDWLQJ D IHH IRU VHL~~Y~~ R H6%, RG IR U S~~H~~ U L Q,
ILQDQFLDO DQG RUJDQL]DGWLRQUDROYHQW KQWLPSIOWH PZHRQWDWLR
FOLQLFDO SUDFWLFHV 7KH &DQDGLDQ6 &HQQ/GJHW RQ &R~~Y~~DM
RI)DPLO\ 3K\VLFLDQV R~~K~~ D~~Y~~Q~~S~~G~~R~~ G&F~~3~~G DQ RQOLQH JXLGH
KHDOWK SURIHVVLRQDOME³\$HVRW~~WD~~Q~~PS~~DOV LHQW DOFR
FRQVXPSWLRQ' &&6\$ RX~~W~~H~~E~~ FWLR/ PHQNFH XVH RI WKLV 6
EDVHG UHVRXUFH ZKLFK ZDV UHOHDVHG LQ 1RYHPEHU

8. Server Training and Challenge and Refusal

6HUYHU DQG PDQDJHSUHRQW DW~~W~~ M DF~~D~~Q~~Q~~ QJH~~Y~~ ISF~~U~~H~~W~~ R~~F~~ H~~Q~~ RUV DQG
VHUYL FH WR SDWURQV LQH~~Q~~QV~~S~~ U\$QG~~W~~ VHR/QV~~W~~ D~~W~~ODUO KPW DO
6LPLODUO\ FKDOOHQPHV DL~~Q~~Q~~G~~ RUH BXVHDPOL VSHU RRJUW OHWV FD
LPSDFW RQ GLVVXDGLQJ W~~D~~RO~~I~~ A DWRH @ LSQHWRQ~~Q~~Q~~G~~, QQE R WK F
LQWHUYHQWLQV D~~W~~Q~~R~~UW~~W~~Y H~~O~~W~~W~~Q~~I~~R~~I~~ F~~H~~GD P4XQJE MFK~~W~~ DQ~~N~~
SURYLQFHV RQ WKLV SROLF\ GLPHQVLRQ ZLWK D VFRUH RI
WR

Promising practices: , Q 4XHEHF WKH O D ZOSHURK IDEOLFVRK RACK M~~W~~ DQ LQ
SHUVRQ DQG FDUULHV D ILQH IRU DQ\RQH FDXJKW YLRODW
FKDOOHQJH DQG UHIXVDO W~~W~~SO~~Q~~Q~~L~~QHJVSRU~~U~~W~~Y~~PRW~~W~~OHKWHV 7K
WKH SURJUDP LV H~~W~~D~~H~~OU~~W~~Y~~H~~Q~~W~~ LEW VT XRD UPQV W~~W~~UK R~~Q~~RS~~S~~H UWV
7KH FRPSOLDQFH UD~~W~~Q~~Z~~D

eGXFTDORGR~~Y~~W~~L~~WXW GHG~~W~~MRX~~W~~LO~~W~~PHUH~~W~~IGX~~W~~ 4X~~W~~UHDFL QLQJ
SURJU~~W~~PWLRQ V~~W~~RU~~Y~~W~~R~~H~~I~~RZQHUV DQG PDQDJHUV RI OLFHQV
ZHOO DV WKHLU HPSOR\HUHW LQKRLV PSDUURLRUQD~~W~~RR~~I~~XW OHJD~~O~~
SHRSOH UHFRJQL]H DQG GHDOHZL~~W~~WRS~~W~~W~~W~~Q~~Z~~KKRL~~W~~UDL~~C~~
RQ SURJUDPV E~~W~~W~~W~~Q~~W~~H~~K~~D~~W~~Q~~D~~ DWHG DV WR WKHLU HIIHF~~W~~LYHQH

Areas for improvement:

10. Warning Labels and Signs

7KHUH LV OLWWOH WR QR HYLGHQFH GHPRQVWUDWLQJ WKH GULQNLQJ EHKDYLHRXHUQ/WZHKGHQQRSH %DERU HW DO \$V SROLF\ GLPHQVLRQKHDORZHHLVWK VDHPGR QWFRVQ VDLOOH S R G LIFQ HWKLV +RZHYHU ZDUQLQJ ODEHDO XDGQHG VELHFQDXZHURHI WQHLU SRWH WKH FRPSOHPHQWDU\ UROROLRKHM VSODP MGR DRWWKHHUG XFLQJ DC KDUPV :DUQLQJ ODEHOV DQG VLJQV VHUYH DV D WRRO WR IURP DOFRKRO DQG FDQ FRQMPUDVEXWRHI RVSLQURIQWLQQZKDFK P DOFRKRO SROLFLHV FRXOG EKWLPSOHPTHQWTHGDOLWVEWKH Y WKH FRQWHQW RI WKH PHWKBILUVLPBDEWIO4XXHDFH WLHG ZL SURYLQFHV WK BQWNLIGV SROLF\ GLPHQVLRQ ZLWK D VFRUH RI UDQJHG IURP WR

Promising practices: 7KH ZDUQLQJ PHVVDRS\QHPIKQWWHDQHLQ 4XHEHFW

DC
SE

, W LV SRVVLEOH WKDW ZKIKIQUFSRIPRSYLUQHGH WR WWRKRP IF XROWXUDOD
DOFRKRO FRQVXPFWILRYQIKIDWGXLUHWLQQ 4XHEHF \$FFRUGLQJ
3DUDGLV HW DO IURP QXHQBNIHUUVHZHUROP DAVUWWRWK & ROXPE
2QWDULR FRQVXPH DOFRKIRUOLTXIEQWIDQGHWLQPNRUPHRUHZLQH
VSLULWV DQG GULQN DOUFIRKRRWHQXWLUKQDQDPRHWDQHPRWKHU
SURYLQFHV 3DUDGLV HUWRDUOH DFFRUXGWWJKHW R WKH & DQ
&RPPXQLW\ +HDOWK 6XUYKHW±OIHQMDLOPHISDQWKO MQFH RI DOF
GHSHQGHQFH DPRQJ GULQNHUWKZDQIQRZHDQDQD4DNEDHZKRO
&DQDGDE E 7KHUH DUH QR RWKHU FRPSDUDWLHYH VWXG
FRQVHTXHQFHV RI DOFRKRO FRQVXPSWLRQ

'HVSLWH WKHVH GLIIHUVQFHSHUWKRQDSOLRQ RUCHPBRQQXPSKNDLVRQ
4XHEHF ZDV WKH WIRLQJGWKLHJSHURWLQPFHWVLQDWLW KDLQGLQFU
VLJQLILFDQWO\ VLQFH WKH ODWH \TV 6WDWLWLFV &DQD
FRQVXPSWLRQ FRXSOHG ZLWK DQ LQFUHDVH RI KLJK ULVN
LQFUHDVH RI UHODWHG KDLRQV IDVFRQWLDQDSNLVRQGRISCRMKR
DUH FRPSOHPHQWDU\ DQG FRIKHFVHLQWZD\WKRHUPRGXAFHDOFR
KDUPV DQG VRFLDO FRVWV \$HQNGBIVRQ &3+%DERU 7KH SRL
LQFOXGHG LQ WKLV E\W\XIGZRHQWKFIRUHHQILFDF\ DQG VFRSH
UHFRPPHQGHG DFURVV VHYHUDO FRXQWULHV LQ ZKLFK DOF
LVVXH DQG DUH UHDQHLYDDQW\W\WRRLQG\&DLQFOXGLQJ 4XHEHF

7KLV UHSRUW KLJSRQILRKWWWFUXHJHMQKWDV ZHOO DV DUHDV IF
SRLQWV WR VHYHUDCHQS\SHWVWQQGDUG GULQN IRU DOFRKRO
IROORZLQJV SROLF\ GHIFRUPYHQVSDHWFLRQDWDWWHQWLRQ

x ,PSOHPHQW PLQLPXP SULFSHMURVWDDAQ GUDLQDGRUKRQVIROG
RII SUHPLVH RXWSHWWWQQGDUG GULQN IRU DOFRKRO
RXWOHWV LQ RUGHU WR\URHGLXQFH\SMQIRVHORYDILFOBBLYQUDJHW
x ,QGH[DOO DOFRKRO SISLURHMLQMRH LQSHDILWLRQ&3L HWRWKD
SURGXFWV GR QRW EHFRPH OHVV H[SHQVLYH UHODWLYH
x &UHDWH SULFH LQYRQW\W\KHWFWKRDQHQJRWKRDZFRKROLFE
x 0DLQWDLQ D VWDWH PRQRSRO\ DQG HQKDQFH LWV VRF
PDQGDWH
x 5HVVULFW RU DW OHDRVQWPKDHL\W\DLQDACKB YDILPOLDNEVOLW\
x 0DLQWDLQ UHFHQW HNLQWWDQW\RG UCHNGLXOFNLQKUHDQG GULYL
FRXQWHUPHDVXUHV UH\H\QW\W\H\DIGR\W\Y\GOLQ\H\GXFH LQM
GHDWKV GXH WR DOFRKGRHQWNO\W\H\H\GHWSURDILEIEHLVQ\KRXO
E\VDQFWLRQV IRU GUDLOYFRUKR\OL\W\HKWEORRQ W R

,PSOHPHQWLQJ WKHVH UHFUXPHQWIRGU\SRQCEIFI\ DPOIDRVKRORUHC
DQG FRVWV UHTXLUHV D WULXQHJ\ DROFFRILKVRPHQMO\W\W\H\GH\G\W\PV

WKH SXEOLF DQG WKH FRIDYDEURURDXWLFRRQQ EHWZIHINGQPWQLVWU
JRYHUQPHQWDO DQG QMRRQDQJRVWDQLVDWLRQV

References

\$QGHUVRQ 3 &KLVKROP ' \$QFRKRO DQG *OREDO +HDOWI
(IIHFWLHYHQHVV DQG FRVW HIIHFWLHYHQHVV RI SROLFLHV DQ
FDXVHG E\ DDQRKRO ±

%DERU 7 &DHWDQR6 5(G&DUQZHOOXWLHV E\WHFEH - +LOO
+ROGHU + +RPHWWR5Q 0LYgQWHUEHUV (5HKP - 5RRP
\$OFRKRO 1R RUGLQDHUDUFKPDQGLSMKEOLWHSROLF\ ± 5HY
2[IRUG 2[IRUG 8QLYHUVLW\ 3UHV

%UDQG ' \$ 6DLVDQD 0 5\QQ ZHQIHSHQQRQL) /R
&RPSDUDWLHYH DQDO\VLV RIHDOOLQRKRORFRQWUWRQ S3RQ6FOHGL
H

%XWW 3 %HLUQHVV UDQVN&PDQ6WR FND\$@DORKRQ DQG
KHDO\WIKQLDQD \$ VXPPDU\ RI HYLIGWQRFH DRQG U\WQHODQ N LQ
21 &DQDG LDQ &HQWUH RQ 6XEVWDQFH \$EXVH

&DQDG LDQ &HQWUH RQ 6XEVWDQFH5\$EXVH
LQ &DQDG D 7RZDURG DR&XHOU\XULRQ 5HFRPPHQGDWL RQV IRU
6WUDWHJ\ \$OEHUWD \$OFRKPRQD VDQLGR QU XJD\$QEDXG/LHDQ &HQWUH
\$EXVH +HDOWK &DQDG D

&DQDG LDQ &HQWUH RQ 6XEVWDQFH \$EXVH &&6\$ \$OFR

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7KRPDV * 3ULFH S RDOLFFR KIR OWURH OHD GWXFGH K D U P L Q & D Q
3ULFH 3ROLF\ 6HULHV 251H S&RDUQMD GL D VR V&DZDVAUWMDQFH \$EXVH

9DRV 5 % 7LSSHWWV \$ 6 5HODWLRQVKLS RI DQG
DQG GULYHUV LQ IDWDO FUDVKHV : DVKLQJWRQ '& 1DWLRQ
\$GPLQLVWUDWLRQ

:DJHQDDU \$ & 7RRPH\ 7IHFQWLPXPQGLQNLQJ DJH ODZV
5HYLHZ DQG DQDODWLXURHI IWRR OLWHRI 6RWXXGQDIO RQ \$OFRKRO
6

:RUOG +HDOWK 2UJDQL]DWLRQ* E D-Q2 +HDORUWKD5OLWWNVDQG % XUC
'LVHDVH \$WWULEXWDEOH WR* BIQDILWHRGU 5LGV NH)DQWWRUJUDQ

:RUOG +HDOWK 2UJDQL]DWLRQ :+2WR 5HG X DHR EWDQH 6MDWDPWQHQ
RI \$OFRKRO

:RUOG +HDOWK 2UJDQL]DWLRQ* :WWDWXV UHSRUV RQ DOFR
*HQHYD :RUOG +HDWK 2UJDQL]DWLRQ